

Hi Gregg,  
 I thought you would like to see this month's newsletter that is sent out to our customers.  
 Also, we did decide to pick up the Letters Thumball - thanks for sending it! We declined the Numbers one that I requested. You will see a P.O. for them soon in the next few days.

**From:** Trainer's Warehouse [mailto:news@trainerswarehouse.com]  
**Sent:** Wednesday, March 14, 2007 10:25 AM  
**To:** lonnie@trainerswarehouse.com  
**Subject:** Trainer's Warehouse Tools Tips and Toys

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**Tools, Tips, Toys & Other Tidbits**

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**in this issue**

- FEATURE: Ten Great Reasons to Use Classroom Games
- TOOL OF THE MONTH: Break the Ice
- TIP OF THE MONTH: Building Teams
- TOY OF THE MONTH: Talking Box
- SPECIAL OF THE MONTH: Certificate Folders
- PRODUCT DEVELOPMENT: Please help us!

**FEATURE: Ten Great Reasons to Use Classroom Games**



by Steve Sugar

As you well know, Trainer's Warehouse is a great proponent of using games in the classroom. Steve Sugar, in his article Top Ten Reasons, explains why they have become so integral to classroom training for adults and children.

Over the past 15 years, he has focused on this question: Why use classroom games? From his discussions with countless clients and workshop participants comes this list of the ten very best reasons for using learning games. We hope they will remind and stimulate you to consider learning games as a training alternative.

*Steve Sugar (MBA) is the President of The Game Group and the writer and teacher of learning activities and games. He is an Adjunct Professor of Management at the University of Maryland Baltimore County (UMBC) and has presented workshops in the public and private sectors and at major international conferences, including TRAINING magazine, ASTD and ISPI. Steve is the author or coauthor of five books, including his 2006 publication of [Training Games](#).*

[Link to Article](#)

**TOOL OF THE MONTH: Break the Ice**

**Toss it up and break the ice!**

This new icebreaker tool is "catching." Ask recipients who catch the 32 panelled [Thumball™](#) to respond to the topic that's under their right thumb. It's great for:

- Class introductions
- Conversation starters
- Debriefing sessions
- Icebreakers
- Teambuilding
- and more!



The soft, stuffed ball measures 6" in diameter.

Only \$10.99. [BUY NOW!](#)

**TIP OF THE MONTH: Building Teams**



**Teamwork Pride**

Award a [Teamwork Lapel Pin](#) to all the members of your teams. It will remind everyone of how their joint efforts made for a successful outcome.

TIP: Even better than handing out the pins yourself, have each team member award a pin to a colleague until all team members have received a pin. It lets them show each other how much they appreciate each other.

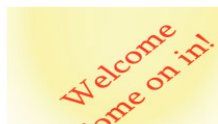
Teamwork Lapel Pin -- without box: \$2.50  
 Teamwork Lapel Pin -- with gift box: \$3.25

[BUY NOW!](#)

[Click here for more Trainer's Warehouse Tips](#)

**TOY OF THE MONTH: Talking Box**

"Come on in. Have a good day."  
 "Come on in. Have a good day."  
 "Come on in. Have a good day."



**Quick Links...**

[Request a Catalog](#)

[About Trainer's Warehouse](#)

Have some fun with this Recordable Talking Display stand. Greet students as they come in with a welcoming message, a joke, or important classroom information. The motion sensor on the display unit will act as a second set of eyes for you.



**Join our mailing list!**

It also holds a paper so your voice message can be complemented by a written note. It's loads of fun and can set the tone of playful learning from the moment your students enter the classroom.

Only \$18.50! BUY NOW!

**SPECIAL OF THE MONTH: Certificate Folders**



**Graduation Certificate Folders**

If you think you might need university quality certificate folders, plan ahead now!

These elegant padded folders are so popular that they're sometimes hard to come by, as graduation season approaches.

So, we've stocked up on your behalf!

List price: \$6.25; BUY NOW at

10% off!

Offer good through March 22nd.

**PRODUCT DEVELOPMENT: Please help us!**



As you know, in each catalog we test out a few new products to see what our trainers will like! And, from time to time we survey our customers to learn more about your wishes for products that have not yet hit the market.

This QUICK 4-QUESTION SURVEY will only take a moment of your time. We thank you in advance for your input.

And, as always, if you have other product wishes you'd like to share with us, we always like to hear from you! Simply reply to this email and let us know how we can help.

email: [news@trainerswarehouse.com](mailto:news@trainerswarehouse.com)  
phone: 800-299-3770  
web: <http://www.trainerswarehouse.com>

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